



ENTREPRENEUR (*noun*): a person who organizes and manages an enterprise, esp. a business, usu. with considerable initiative.

Are you starting a new business, have an idea for a new business or have a growing business that doesn't yet need a full-time person for book-keeping and accounting functions? Is your business outgrowing its systems and procedures? Do you need help with software selection, installation and training?

Would you like someone to show you how to prepare meaningful reports for your business? Do you need consulting services for analysis, growth and change?

Our Entrepreneurial Services department provides all the services a small to medium sized business needs: the set-up of a new business including choice of business entity; tax, accounting and bookkeeping services; software assistance; consulting services; compliance filings (income tax returns, business licenses, payroll and sales tax returns, property tax forms; Forms W-2 and 1099, etc.); insurance and retirement plan needs; systems implementation, and anything else that might be required or desired.

Our consulting services include financial analysis, business succession and transition, issues regarding family-owned businesses, retirement plan options, estate planning and gifting for the business owners, and tax planning and advice for the business and its owners.

We work very closely with the business owners, not only for business needs but for their individual needs as well. We act as your back room, your controller, until you have the need for in-house personnel and then we continue to consult with you and your personnel as they take over some of the functions we performed.

We become a resource and advisor. Our Entrepreneurial Services clients range from physicians, dentists, attorneys, insurance agencies and consultants to distributors, manufacturers, retailers, real estate developers, investors and operators, skilled nursing care and retirement home operators and many others. If you are not already taking advantage of these services, we'd be happy to add you to our group of satisfied clientele.

Please call me at (310) 288-4272 or Gloria Birnkrant at (310) 288-4239 to discuss your particular business needs and ideas.